

PRINTING INDUSTRIES OF VIRGINIA

The Value of your PIVA Membership

Training Programs

- Technology, Management, and Sales/Marketing Seminars
- Skill Improvement Classes
- Workflow Consulting
- Online Training

No-Fee Environmental & Safety Assistance

- Plant & Safety Audits
- Employee Safety Training
- OSHA Compliance and Environmental Assistance
- On-Site and Telephone Consulting

Insurance Programs at Group Rates

- Property & Liability, Auto, Umbrella
- Workers' Compensation, Errors and Omissions, Employment Related Practices Liability
- Group Health, Dental and Life
- Long and Short Term Disability

Human Resources Support

- Industry Wage and Benefit Surveys
- Model Handbook/Job Descriptions
- Compliance Information
- Union Employers Assistance
- Staffing Resources
- Pre-Employment Testing

- Social Security Number Verification
- Effective Hiring and Termination Practices
- Employer Practices Surveys
- Online Job/Applicant Listings
- Employee Recognition Programs

Member Discounts

- Shop Towels/Uniforms
- Xerox Equipment and Supplies
- FedEx Discount Delivery Program
- Online Job Posting, Resume search

Management and Financial

- Financial Ratios Studies/Industry Statistics
- Sales Compensation Plans and Surveys
- Arbitration and Mediation Services
- Member Listings/Buyers Guide
- Slow Pay Credit Reporting Service
- Extensive Industry Bookstore & Library

Networking Opportunities

- Semi-Annual Print Management Conference
- Regional Member Roundtable
- Print Summit Mini-Tradeshaw
- Print Day at the Capitol

- Best In Print Awards Banquet

Technical Support

- Free Technical Hotline
- Lab Services and Print Quality Analysis
- Plant Design, Layout and Expansion Assistance
- Plant and Pressroom Management and Technical Assistance
- Quality Control Assistance
- Legal Advice
- Tax Issues Assistance

Stay-in-Touch

- Electronic Weekly PIVA Gram PIA Management Portfolio Magazine
- www.piva.com – Regional Website
- www.gain.net – National Web Site
- GATFWorld – Bi-monthly Technical Magazine
- Quarterly Newsletters

Member Services

- Buyer's Guide
- Compensation Benefits Report
- Group Buying Programs
- Employment Resources
- Post Used Equipment
- Best in Print Competition